

Angus Glover Wilson - Business Buyer



I'm Angus Glover Wilson, based in New Paltz, looking to acquire a company in the Hudson Valley region. I'm searching for a well-established small business which I can lead into its next phase, building on a great foundation to create a secure long term future for the organization.

My ideal company profile is a niche/specialty light industrial manufacturing, fabrication, finishing/coating, wholesale distribution, or related services business with revenues in the \$1-5M range.

My professional background is in strategy, operations, and general management at startups and larger enterprises in the commercial software industry across the media, advertising, and healthcare sectors (see [LinkedIn](#)).

Going forward I'm super excited to be pursuing the path of small business ownership and to bring my skills and experience into this new context.

If you or someone you know might be interested in selling a business like this, now or in the coming months or years, I'd love to make a connection.

Please reach out anytime at angus@gloverwilson.com or (845) 377-3709.

To answer some questions you may have:

Are you acting on behalf of private equity, investors or any other business acquisition vehicle?

No. I am a single individual, looking to become the sole owner/operator of a business.

Are you looking to sell the business or assets in the short term?

No. I'm not looking for a 'quick buck' - my aim is to build up the business for the long term, creating a stable environment for the team, and contributing to the local community.

How will you fund this acquisition?

I plan to use an SBA loan, and am pre-qualified from multiple lenders.

What makes you think you can run a business like this?

Initially I will of course need to tap into the deep experience of the owner and team to learn about the specific industry, product, operations, and customers. Over the long term I'm confident that I can apply my experience in marketing, leadership, process optimization, operational excellence, and growth strategy, to build upon the strong historical foundation and steward the business to a continued bright future.

What would be your plans for the team?

My goal is to continue making the company I acquire a great place to work, providing support and resources to nurture the growth of the team with warmth and positivity.